

1006 Highland Lakes Trace  
Birmingham, AL 35242

January 16, 2010

Alabama Environmental Management Commission  
PO Box 301463  
Montgomery, AL 36130-1463

Attn: Ms Debi Thomas  
Executive Assistant

Reference: Position of Director ADEM

Environmental Management Commission:

The position of Director ADEM offers an exciting opportunity to take a leadership role in this very important agency. I see an excellent match between my experience and accomplishments and your requirements.

I have more than 20 years of successful senior-level experience in environmental operations, contract/ financial administration, cost estimating, cost control, project management and engineering services with more than 8 years of P&L responsibilities.

These positions included proven leadership abilities as Manager Environmental Services, Vice President & General Manager, Vice President Project Management and Vice President Contracts/ Commercial and Senior Technical Representative Environment, Health, Safety and DOT Hazmat regulations.

My industrial background has been in the markets of environmental consulting, EHS technical service, air pollution control and steam generation equipment. This experience has resulted in a strong management leadership style and a keen awareness for the role of valued personnel in a team atmosphere. I am accustomed to dealing with all levels of an organization in order to meet goals and objectives.



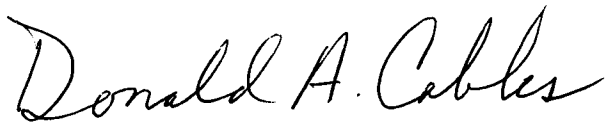
My qualifications go beyond the management skills necessary to efficiently operate the agency and its divisions. Having worked both the industrial and consulting side of environmental issues, I am keenly aware of the need to administer regulations fairly and vigorously. This is indeed a serious responsibility.

“Alabama the Beautiful “ appears on various state signage. How accurately that describes the many natural resource treasures we have in our state. I believe the next Director must be a prudent steward of this sacred public trust.

I have a strong grasp of all aspects management, solid problem solving skills; demonstrated ability to motivate and direct others. This experience, as well as a solid educational background consisting of two engineering degrees and an MBA, will enable me to lead the agency with a clear vision to protect the health of Alabama citizens and the state’s environment. This must be accomplished by nurturing a partnership with the regulated community, the public and the conservation-oriented organizations.

I am looking forward to discussing this fine opportunity with you and reviewing some ideas I have based on my extensive environmental experience.

Very truly yours,

A handwritten signature in black ink that reads "Donald A. Cables". The signature is written in a cursive, flowing style.

Donald A. Cables

Home (205)-991-9759, Cell (205) 706-7003

e-mail: [dcables1006@charter.net](mailto:dcables1006@charter.net)

Attachments: Resume of Donald A. Cables, 2 pages

: References

## RESUME

### **DONALD A. CABLES**

1006 Highland Lakes Trace, Birmingham, AL 35242  
205- 991-9759, CELL: 205-706-7003, e-mail: dcables1006@charter.net

### OBJECTIVE

A management position in a state or federal environmental regulatory area to take advantage of more than 20 years of diverse business operation and regulatory experience.

### SELECTED ACHIEVEMENTS

More than 20 years of management experience in industrial markets including capital equipment for power generation, air pollution control, environmental management, services and consulting.

Built a profitable environmental consulting group from \$70,000 to \$2,000,000 revenue in two years.

Played a significant role as vice President Contracts/Projects in turning a major environmental equipment operation from last place to market leader, in two years.

Served as Senior Technical Environmental, Health, Safety Representative and DOT Hazmat Specialist for chemical manufacturing plants and customers.

Accustomed to high level visibility & accountability: administered \$300,000,000 of contracts involving commercial, legal & financial aspects for nuclear and fossil power plants steam generating systems.

Self-starter; conscientious; productive; Troubleshooter; aspire to challenges; highly motivated in seeking new ways to manage more effectively and efficiently.

### SELECTED CAREER EXPERIENCE

PRESIDENT / OWNER/ CONSULTANT

2/2003-PRESENT

DIVERSIFIED CONSULTING ASSOCIATES LLC, Birmingham, AL

Responsible for analyzing new business developments, Project Management, Operations and Marketing for markets in Environmental, Business Management. Provided DOT Hazmat training to National Safety Council members in Alabama.

PAST REGISTRATION: National Registry Environmental Professional (NREP),

Registered Environmental Manager (REM),

Registered Building Inspector For Asbestos Materials (ACM)

Past US Government Clearance: Atomic Energy Commission Level Q, DOD Top Secret

2008 Contract Instructor for New Horizons soft management courses

2008 Conducted complete recruiting program for Action Environmental.

Developed a numerical evaluation system to rank responses.

Screened and ranked candidates for client.

2006 Project Site Administrator for Action Environmental hazardous waste remediation

On CERCLA site and possible spent chemical weapons search.

Required OSHA HAZWOPER.

SENIOR ENVIRONMENTAL & TECHNICAL SERVICE REPRESENTATIVE

VULCAN MATERIALS COMPANY, CHEMICAL DIV. Birmingham, AL

6/94-1/03

Provide technical services with special emphasis on environmental and

Department of Transportation Regulations of Hazardous Materials, HAZMAT.

Participated in plant audits for EHS compliance and Risk Management Plans (RMP) under Clean Air Act.

Trained to Level 3 Responder on Vulcan's Emergency Response Team.

VICE PRESIDENT BUSINESS DEVELOPMENT, HAZCLEAN ENVIRONMENTAL CONSULTANTS, INC., Birmingham, AL 1/91-11/91  
Responsible for business development with commercial and industrial clients.

ASSOCIATE PARTNER 5/90-12/90  
MACKIN ENVIRONMENTAL, Birmingham, AL  
Responsible for financial and technical aspects of consulting projects.

MANAGER OF ENVIRONMENTAL SERVICES 10/87-5/90  
BHATE ENGINEERING, Birmingham, AL  
Responsible for division P&L, operations, sales and marketing for environmental consulting services including Environmental Site Assessments (ESA), underground storage tanks (UST) and site remediation programs. Increased revenue from \$70,000 to \$2,000,000 in two years.

EASTERN REGIONAL SALES MANAGER, CONTROL DATA CORPORATION 5/84-12/86  
Electric Utility Computer-based training systems. Birmingham, AL, Minneapolis, MN

PRESIDENT/OWNER/CONSULTANT 3/84-4/84  
DIVERSIFIED CONSULTING ASSOCIATES. Birmingham, AL

VICE PRESIDENT / GENERAL MANAGER 4/81-2/83  
JAMES HOWDEN AMERICA, East Hartford, CT  
Responsible for P&L for major division of a worldwide industrial fan company: sales, marketing, engineering, project management, purchasing, maintenance sales & service.

VICE PRESIDENT PROJECT MANAGEMENT 11/79-7/80  
RILEY STOKER CORP., Worcester, MA  
Responsible for project management for \$180,000,000 steam generator equipment.

DIRECTOR OF PROJECTS / VICE PRESIDENT CONTRACTS / SUPERVISOR 1968-1979  
COMBUSTION ENGINEERING, INC.; Birmingham, AL / Windsor, CT  
DIRECTOR, responsible for contract P&L, project management, scheduling, material & cost control for \$100M division for air pollution control equipment. 1979  
Vice President CONTRACTS, responsible for P&L, Project Management, Contracts, Proposal Development & Estimating, Purchasing, Material Control & Scheduling and Legal for \$80,000,000 precipitator air pollution control equipment division. 1977-1979  
SUPERVISOR, CONTRACT ADMINISTRATION, responsible for \$300,000,000 in projects for fossil and nuclear steam generating equipment for utility industry. 1968-1977

### **EDUCATION**

MBA MANAGEMENT INFORMATION SYSTEMS, U. Hartford; West Hartford, CT, 1969  
BS AERONAUTICAL ENGINEERING, Rensselaer Polytechnic Institute  
BS ENGINEERING, Trinity College; Hartford, CT

**VOLUNTEER:** Over 17 years active in Boy Scouts of America. Currently Life to Eagle Coordinator  
Over 4 years as Mentor and speaker for a career assistance ministry

## REFERENCES

### ATTACHMENT TO APPLICATION FOR POSITION OF DIRECTOR ADEM BY APPLICANT DONALD A. CABLES

NAME	ADDRESS	PHONE
JOHN MILLEDGE VP OPERATIONS	ACTION ENVIRONMENTAL 14830 AL HWY 91 HANCEVILLE, AL 35077	205-937-3206
DOUG CAROUTHERS MGR EHS COMPLIANCE	ACTION RESOURCES HANCEVILLE, AL 35077	256-338-8363
ROBERT VAUGHAN	5341 MEADOW GARDEN LN BIRMINGHAM, AL 35242	205-919-0966
W.T. MARTIN	US FISH WILDLIFE SERVICE PANAMA CITY, FL 32405	850-769-0552
LOUIS MACKIN ENVIRONMENTAL CONSULTANT, RET. COMMANDER USN RET.	565 SHADES CREST RD BIRMINGHAM, AL 35226	205-822-4260